

التاريخ: 2023/11/07 IR/ALG/53/2023 إشارة: 2023/11/07

Dear Boursa Kuwait Company Greetings,

Subject: Financial Results for The Period ended on 30/09/2023 for Ali Alghanim Sons Automotive Co.

With reference to the above subject, and according to requirements of module ten (Disclosure and Transparency) of the Executive Bylaws of law No.7 of 2010 regarding the establishment of the Capital Markets Authority and the regulating securities activities and its amendments, we would like to attach the Appendix No. (10) "Disclosure of Material Information" regarding to the outcomes of the Board of Directors Meeting.

Pursuant of the Boursa Kuwait Rules Book requirements issued under resolution No (1) of 2018, we are pleased to announce that the Analyst/Investors Conference will be held on Monday 13/11/2023 at 2:00pm Kuwait local time, and it will take place via a live webcast.

Interested parties are welcome to contact us through the following email, to provide them with the invitation and details to participate in the conference.

investors@alg.com.kw

السادة/ شركة بورصة الكويت المحترمين تحية طيبة وبعد،

الموضوع: النتائج المالية عن الفترة المنتهية في 2023/09/30 لشركة أولاد على الغائم للسيارات

بالإشارة إلى الموضوع أعلاه، ووفقاً لمتطلبات الكتاب العاشر (الإفصاح والشفافية) من اللائحة التنفيذية للقانون رقم 7 لسنة 2010 بشأن إنشاء هيئة أسواق المال وتنظيم نشاط الأوراق المالية وتعديلاته، نود أن نرفق لكم الملحق رقم (10) "الإفصاح عن المعلومات الجوهرية" بشأن نتائج إجتماع مجلس إدارة الشركة.

وعملاً بقواعد البورصة الصادرة بموجب القرار رقم (1) لسنة 2018، يسرنا الإعلان عن موعد مؤتمر المحللين/المستثمرين والذي تقرر انعقاده يوم الإثنين الموافق 2023/11/13 في تمام الساعة 02:00 بعد الظهر بتوقيت دولة الكويت والذي سيعقد عن طريق بث مباشر على شبكة الانترنت.

وعلى الأطراف المهتمة التواصل معنا على البريد الالكتروني التالي ليتم إرسال الدعوات وتفاصيل المشاركة بالمؤتمر.

investors@alg.com.kw

وتفضلوا بقبول فائق التحية والإحترام،

Sincerely,



يوسف عبدالله القطامي Yousef Abdullah Al Qatami

Vice Chairman

نائب رئيس مجلس الإدارة والرئيس التنفيذي

& CEO

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عواي



## نموذج الإفصاح عن المعلومات الجوهرية

#### **Disclosure of Material Information Form**

ate: 07/11/2		2023	التاريخ:
Name of The Listed Company:			اسم الشركة المدرجة:
Ali Alghanim Sons Automotive Co. (K.S	.C.P) - ALG	لُمركة أولاد علي الغاتم للسيارات (ش.م.ك.ع) - الغاتم	
Material Information			المعلومات الجوهرية
We would like to inform you that Al	i Alghanim Sons	بارات قد اجتمع يوم	نود إفادتكم بأن مجلس إدارة شركة أولاد علي الغانم للسب
Automotive Company's Board of Director		عد الظهر، وقد قرر	الثلاثاء الموافق 2023/11/07 في تمام الساعة 01:00 ب
on Tuesday 07/11/2023 at 01:00pm. And approved the interim		المالية المنتهية في	اعتماد البيانات المالية المرحلية المكثفة المجمعة للفترة
condensed consolidated financial statements for the period ended 30/09/2023.		-	.2023/09/30
Significant effect of the material information financial position of the company	ntion on the	ā.	أثر المعلومات الجوهرية على المركز المالي للشرك
Attached the financial result form for the p 30/09/2023	eriod ended	2023/09/	مرفق نموذج نتائج البيانات المالية للفترة المنتهية في 30



#### Financial Results Form Kuwaiti Company (KWD)

نموذج نتانج البيانات المالية الشركات الكويتية (د.ك)

Company Name	اسم الشركة
Ali Alghanim Sons Automotive Company K.S.C.P.	شركة أولاد علي الغانم للسيارات ش.م.ك.ع

Third quarter results Ended on	2023-09-30	نتائج الربع الثالث المنتهي في
<b>Board of Directors Meeting Date</b>	2023-11-07	تاريخ اجتماع مجلس الإدارة

Required Documents	المستندات الواجب إرفاقها بالنموذج
Approved financial statements.  Approved auditor's report  This form shall not be deemed to be complete unless the documents mentioned above are provided	نسخة من البيانات المالية المعتمدة نسخة من تقرير مراقب الحسابات المعتمد لا يعتبر هذا النموذج مكتملاً ما لم يتم وإرفاق هذه المستندات

	فترة التسعة اشهر الحالية	فترة التسعة اشهر المقارنة	التغيير (%)
, c	Nine Month Current Period	Nine Month Comparat Period	Change (%)
	2023-09-30	2022-09-30	
ي الربح (الخسارة) الخاص بمساهمي الش epresents the amount e owners of the parent Compar	20,928,834	13,631,993	53.53%
بة (خسارة) السهم الأساسية والمخففة arnings per Share	76.37	49.22	55.16%
جودات المتداولة	106,148,083	61,349,219	73.02%
لي الموجودات	222,345,077	158,588,148	40.20%
لوبات المتداولة s	90,630,949	58,638,620	54.56%
لي المطلوبات	137,597,965	97,606,826	40.97%
لي حقوق الملكية الخاصة بمساهمي الشرة butable to the owners of the	75,441,832	54,670,691	37.99%
لي الإير ادات التشغيلية Revenue	197,823,489	139,964,426	41.34%
ي الربح (الخسارة) التشغيلية ofit (Loss)	25,353,167	17,221,228	47.22%
ائر المتراكمة / رأس المال المدفوع s / Paid-Up Share Capital	لا يوجد خسائر متراكمة No Accumulated Losses	لا يوجد خسائر متراكمة No Accumulated Losses	Not Applicable

التغيير (%)	الربع الثالث المقارن	الربع الثالث الحالي	
Change (%)	Third quarter Comparative Period	Third quarter Current Period	البيان Statement
	2022-09-30	2023-09-30	
55.54%	4,830,498	7,513,366	صافي الربح (الخسارة) الخاص بمساهمي الشركة الأم Net Profit (Loss) represents the amount attributable to the owners of the parent Company
56.69%	17.50	27.42	ربحية (خسارة) السهم الأساسية والمخففة Basic & Diluted Earnings per Share
39.24%	50,326,482	70,076,103	إجمالي الإيرادات التشغيلية Total Operating Revenue
46.21%	6,616,320	9,673,725	صافي الربح (الخسارة) التشغيلية Net Operating Profit (Loss)

Not Applicable for first Quarter

لا ينطبق على الربع الأول

Increase/Decrease in Net Profit (Loss) is due to	سبب ارتفاع/انخفاض صافي الربح (الخسارة)
Increase in Net profit is mainly due to volume increase from vehicles.	تعود الزيادة فى صافى الأرباح بشكل رئيسي إلى زيادة حجم مبيعات السيارات

Total Revenue realized from dealing with related parties (value, KWD)	963,804	بلغ إجمالي الإيرادات من التعاملات مع الأطراف ذات الصلة (المبلغ د.ك.)
Total Expenditures incurred from dealing with related parties (value, KWD)	23,109	بلغ إجمالي المصروفات من التعاملات مع الأطراف ذات الصلة (المبلغ د.ك.)

Auditor Opinion		ي مراقب الحسابات		
1.	Unqualified Opinion	$\boxtimes$	رأي غير متحفظ	.1
2.	Qualified Opinion		رأي متحفظ	.2
3.	Disclaimer of Opinion		عدم إبداء الرأي	.3
4.	Adverse Opinion		. رأي معاكس	.4

In the event of selecting item No. 2, 3 or 4, the following table must be filled out, and this form is not considered complete unless it is filled.

بحال اختيار بند رقم 2 أو 3 أو 4 يجب تعبئة المجدول التالي، ولا يعتبر هذا النموذج مكتملاً ما لم يتم تعبئته

لا ينطبق Not Applicable	نص رأي مراقب الحسابات كما ورد في التقرير
لا ينطبق Not Applicable	شرح تفصيلي بالحالة التي استدعت مراقب الحسابات لإبداء الرأي
لا ينطبق Not Applicable	الرأي الخطوات التي ستقوم بها الشركة لمعالجة ما ورد في رأي مراقب الحسابات
لا ينطبق Not Applicable	الجدول الزمني لتنفيذ الخطوات لمعالجة ما ورد في رأي مراقب الحسابات

Corporate Actions			سية)	استحقاقات الأسهم (الإجراءات المؤس
النسبة		القيمة		*
		Not Appli / لا ينطبق	cable	توزیعات نقدیة Cash Dividends
		Not Appli / لا ينطبق	cable	توزیعات أسهم منحة Bonus Share
	Not Applicable / لا ينطبق		توزیعات أخری Other Dividend	
		Not Appli / لا ينطبق	cable	عدم توزیع أرباح No Dividends
	Not / لا ينطبق	علاوة الإصدار	Not / لا ينطبق	زيادة رأس المال
	Applicable	Issue Premium	Applicable	Capital Increase
		Not Appli / لا ينطبق	cable	نخفيض رأس المال Capital Decrease

ختم الشركة	التوقيع	المسمى الوظيفي	الاسم
Company Seal	Signature	Title	Name
All Automotive Co.	- Leman	Vice Chairman & CEO	Yousef Abdullah Al Qatami



Ernst & Young Al Aiban, Al Osaimi & Partners P.O. Box 74 18–20th Floor, Baitak Tower Ahmed Al Jaber Street Safat Square 13001, Kuwait Tel: +965 2295 5000 Fax: +965 2245 6419 kuwait@kw.ey.com ev.com/mena

# REPORT ON REVIEW OF THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION TO THE BOARD OF DIRECTORS OF ALI AL-GHANIM SONS AUTOMOTIVE COMPANY K.S.C.P.

#### Introduction

We have reviewed the accompanying interim condensed consolidated statement of financial position of Ali Al-Ghanim Sons Automotive Company K.S.C.P. (the "Parent Company") and its subsidiaries (collectively, the "Group") as at 30 September 2023, and the related interim condensed consolidated statement of profit or loss and interim condensed consolidated statement of comprehensive income for the three-month and nine-month periods then ended and the interim condensed consolidated statement of changes in equity and the interim condensed consolidated statement of cash flows for the nine-month period then ended. Management is responsible for the preparation and presentation of this interim condensed consolidated financial information in accordance with International Accounting Standard 34 *Interim Financial Reporting* ("IAS 34"). Our responsibility is to express a conclusion on this interim condensed consolidated financial information based on our review.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial information is not prepared, in all material respects, in accordance with IAS 34.

#### **Report on Other Legal and Regulatory Requirements**

Furthermore, based on our review, the interim condensed consolidated financial information is in agreement with the books of account of the Parent Company. We further report that, to the best of our knowledge and belief, we have not become aware of any violations of the Companies Law No. 1 of 2016, as amended, and its executive regulations, as amended, or of the Parent Company's Memorandum of Incorporation and Articles of Association, during the nine-month period ended 30 September 2023, that might have had a material effect on the business of the Parent Company or on its financial position.

We further report that, during the course of our review, to the best of our knowledge and belief, we have not become aware of any violations of the provisions of Law No 7 of 2010 concerning the Capital Markets Authority and its related regulations during the nine-month period ended 30 September 2023, that might have had a material effect on the business of the Parent Company or on its financial position.

BADER A. AL-ABDULJADER LICENCE NO. 207 A

EY

AL AIBAN, AL OSAIMI & PARTNERS

7 November 2023 Kuwait

# Ali Al-Ghanim Sons Automotive Company K.S.C.P. and its Subsidiaries INTERIM CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS (UNAUDITED)

		Three months ended 30 September		Nine months ended 30 September	
	Notes	2023 KD	2022 KD	2023 KD	2022 KD
CONTINUING OPERATIONS Revenue from contracts with customers Vehicle lease income	3	67,934,883 1,095,903	48,488,518 1,089,475	192,184,894 3,348,258	134,741,124 3,087,480
Revenue Cost of sales and services rendered		69,030,786 (51,838,312)	49,577,993 (38,257,094)	195,533,152 (147,650,452)	137,828,604 (106,070,169)
GROSS PROFIT		17,192,474	11,320,899	47,882,700	31,758,435
Other income Share of results of equity-accounted		1,045,317	748,489	2,290,337	2,135,822
investees Selling and distribution expenses Administrative expenses Finance costs	7	773,652 (5,031,937) (3,532,129) (599,165)	(302,374) (3,435,450) (2,017,618) (248,301)	2,270,442 (14,208,822) (10,611,048) (1,401,615)	(302,374) (9,537,350) (7,135,679) (779,961)
PROFIT BEFORE TAX FROM CONTINUING OPERATIONS		9,848,212	6,065,645	26,221,994	16,138,893
Taxation	5	(677,918)	(317,570)	(1,649,556)	(697,721)
PROFIT FOR THE PERIOD FROM CONTINUING OPERATIONS		9,170,294	5,748,075	24,572,438	15,441,172
DISCONTINUED OPERATIONS Loss after tax for the period from discontinued operations		-	(819,804)	-	(1,492,826)
PROFIT FOR THE PERIOD		9,170,294	4,928,271	24,572,438	13,948,346
Attributable to: Equity holders of the Parent Company Non-controlling interests		7,513,366 1,656,928	4,830,498 97,773	20,928,834 3,643,604	13,631,993 316,353
		9,170,294	4,928,271	24,572,438	13,948,346
BASIC AND DILUTED EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT COMPANY (FILS)	6	27.42	17.50	76.37	49.22
BASIC AND DILUTED EARNINGS PER SHARE FROM CONTINUING OPERATIONS ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF					
THE PARENT COMPANY (FILS)	6	<u>27.42</u>	19.65	76.37	52.19

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

			nths ended tember		ths ended tember
	Note	2023 KD	2022 KD	2023 KD	2022 KD
PROFIT FOR THE PERIOD		9,170,294	4,928,271	24,572,438	13,948,346
Other comprehensive income (loss) Other comprehensive income (loss) that may be reclassified to profit or loss in subsequent periods: Cash flow hedges – effective portion of					
changes in fair value Cost of hedging reserve – changes in fair value Cost of hedging reserve – amortised to profit		40,807 866	(1,123,928) (206,832)	539,674 (117,381)	(3,152,203) (502,093)
or loss		19,895	155,788	228,238	413,041
Net income (loss) on cash flow hedges Exchange differences on translation of foreign operations Share of other comprehensive (loss) income of equity-accounted investees		61,568	(1,174,972)	650,531	(3,241,255)
		65,577	(17,260)	184,729	4,828
	7	(50,427)	131,472	(783,770)	131,472
Other comprehensive income (loss) that may be reclassified to profit or loss in subsequent periods		76,718	(1,060,760)	51,490	(3,104,955)
Other comprehensive income that will not be reclassified to profit or loss in subsequent periods:  Net income on equity instruments designated at fair value through other comprehensive income		45,500	-	94,500	-
Other comprehensive income that will not be reclassified to profit or loss in subsequent periods		45,500		94,500	-
Other comprehensive income (loss) for the period		122,218	(1,060,760)	145,990	(3,104,955)
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD		9,292,512	3,867,511	24,718,428	10,843,391
Attributable to: Equity holders of the Parent Company Non-controlling interests		7,636,950 1,655,562	3,904,640 (37,129)	21,335,201 3,383,227	10,675,281 168,110
		9,292,512	3,867,511	24,718,428	10,843,391

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED) As at 30 September 2023

ASSETS	Notes	30 September 2023 KD	(Audited) 31 December 2022 KD	30 September 2022 KD
Non-current assets Property, plant, and equipment Intangible assets Medium-term receivables Investment in equity-accounted investees Financial assets at fair value through other comprehensive income	7	105,415,294 77,363 916,579 9,227,758 560,000	101,715,627 223,291 952,820 3,065,573 465,500	91,204,165 291,592 1,284,837 4,458,335
		116,196,994	106,422,811	97,238,929
Current assets Inventories Accounts receivable and prepayments Receivables from related parties Cash and short-term deposits	12 8	66,227,651 9,443,491 8,174,303 22,302,638 106,148,083	52,345,292 9,556,026 3,846,370 15,908,263 81,655,951	27,860,965 10,014,199 4,037,683 19,436,372 61,349,219
TOTAL ASSETS		222,345,077	188,078,762	158,588,148
EQUITY AND LIABILITIES Equity Share capital Statutory reserve Treasury shares Treasury shares reserve Asset revaluation surplus Cash flow hedge reserve Cost of hedging reserve Fair value reserve Foreign currency translation reserve Other reserve Retained earnings	9	27,750,000 4,676,367 (2,954,654) 5,139 31,508,181 - 85,283 (704,471) 1,196,343 13,879,644	27,750,000 4,676,367 (2,954,654) 5,139 31,508,181 (591,721) (110,857) (9,217) (365,807) 1,196,343 11,860,187	27,750,000 2,731,756 (2,954,654) 5,139 20,791,681 (3,582,909) (113,006) (47,059) 161,460 1,196,343 8,731,940
Equity attributable to equity holders of the Parent Company Non-controlling interests		75,441,832 9,305,280	72,963,961 6,702,293	54,670,691 6,310,631
Total equity		84,747,112	79,666,254	60,981,322
Non-current liabilities Islamic finance payables Employees' end of service benefits Accounts payable and accruals	10 11	26,471,528 5,683,835 14,811,653 46,967,016	13,981,281 5,451,636 11,976,988 31,409,905	21,760,693 5,346,625 11,860,888 38,968,206
Current liabilities		42.000.054	2 (22 22)	2 102 000
Islamic finance payables	10	13,069,074	2,623,038	2,182,898
Accounts payable and accruals	11	68,951,850 8,610,025	70,069,985	52,110,519
Payables to related parties	12	8,610,025	4,309,580	4,345,203
Total liabilities		90,630,949	77,002,603	58,638,620 97,606,826
1 otal naviities			100,412,308	
TOTAL EQUITY AND LIABILITIES		222,345,077	188,078,762	158,588,148

Eng. Fahad Ali Mohammed Thunayan Alghanim

Chairman

The attached notes 1 to 16 form part of this interim condensed consolidated financial information.



# INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

For the period ended 30 September 2023		Nine months anded	
		Nine months ended 30 September	
	Notes	2023 KD	2022 KD
OPERATING ACTIVITIES Profit before tax from continuing operations Loss from discontinued operations		26,221,994	16,138,893 (1,492,826)
		26 221 004	
Profit before tax  Adjustments to reconcile profit before tax to net cash flows:		26,221,994	14,646,067
Gain on disposal of property, plant and equipment		(14,245)	20,335
Gain on derecognition and remeasurement of leases Share of results of equity-accounted investees	7	(842) (2,270,442)	(17,026) 302,374
Loss on de-recognition of subsidiary		-	1,847,540
Depreciation of property, plant and equipment Amortisation of intangible assets	4	5,719,359 169,542	5,025,290 34,995
Allowance for provision for old and obsolete inventories	4	860,705	44,952
. Allowance for expected credit losses on trade receivables	4	468,120	127,488
Provision for employees' end of service benefits Dividend income		478,733 (26,250)	838,387
Finance costs on Islamic finance payables		1,240,773	623,343
Interest expense on lease liabilities		160,842	156,618
Working capital adjustments:		33,008,289	23,650,363
Inventories		(16,020,578)	(3,051,671)
Medium term receivables Accounts receivable and prepayments		36,241 (57,163)	94,978 (3,102,599)
Amounts due from related parties		(117,908)	89,631
Amounts due to related parties		(30,138)	(308,837)
Accounts payable and accruals		93,974	8,736,117
Cash flows from operations Employees' end of service benefits paid		16,912,717 (246,534)	26,107,982 (204,520)
Taxes paid		(967,094)	(479,060)
Net cash flows from operating activities		15,699,089	25,424,402
INVESTING ACTIVITIES		<i>(2.442.550)</i>	(1.02(.105)
Purchase of property, plant and equipment Proceeds from disposal of property, plant and equipment		(5,447,576) 213,013	(1,926,105) 308,299
Purchase of intangibles		(23,398)	-
Net movement in receivables from related parties  Net payments made to investment in equity accounted investee		(4,210,025) (4,605,000)	(3,800,563) (5,330,650)
Dividend income received		26,250	(3,330,030)
Net Movement in term deposits		1,000,000	-
Net cash flows used in investing activities		(13,046,736)	(10,749,019)
FINANCING ACTIVITIES			12.070.000
Proceeds from Islamic finance payables Repayment of Islamic finance payables		25,400,000 (2,463,717)	13,950,000 (12,238,044)
Dividends paid to non-controlling interests		(780,240)	(380,165)
Net movement in payables to related parties Purchase of treasury shares		4,330,583	101,675 (3,554,412)
Proceeds from sale of treasury shares		-	604,897
Dividends paid to equity holders of the Parent Company		(18,922,702)	(10,792,550)
Finance costs paid on Islamic finance payables Payment of lease liabilities		(1,240,773) (1,691,441)	(623,343) (1,299,747)
Net cash flows from (used in) financing activities		4,631,710	(14,231,689)

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED) (CONTINUED)

	Notes	Nine months ended 30 September	
		2023	2022
		KD	KD
NET INCREASE IN CASH AND CASH EQUIVALENTS		7,284,063	443,694
Cash and cash equivalents at 1 January		14,908,263	19,068,429
Net foreign exchange difference		110,312	(75,751)
CASH AND CASH EQUIVALENTS AT 30 SEPTEMBER	8	22,302,638	19,436,372
Non-cash items excluded from the interim condensed consolidated statement of o	cash flows	:	
Effective portion of loss on hedging instruments (adjusted with accounts payable and			
accruals)	16	5,074	1,080,756
Additions to lease liabilities (adjusted with accounts payable and accruals)		2,811,945	3,044,805
Additions to right-of-use assets (adjusted with property, plant and equipment)  Derecognition and remeasurement of right-of-use assets (adjusted property, plant and		(2,811,945)	(3,044,805)
equipment)		216,618	276,277
Derecognition and remeasurement of lease liabilities (adjusted with accounts payable		ŕ	
and accruals)		(217,460)	(293,303)
Transfer of property, plant and equipment from (to) inventories (net) - (adjusted with			
property, plant and equipment)		1,327,854	150,429
Transfer of property, plant and equipment (from) to inventories (net) - (adjusted with			
inventories)		(1,327,854)	(150,429)